

## The True Cost

How much is your current Quality Management System really costing your company?  
Use the chart below to calculate the actual cost of your Quality Management System.  
*You may be surprised.*

The true cost of your system is the full salary of your Quality Management System Administrator (*first column*) multiplied by the System Time (*top row*).

$$\begin{array}{r} \text{Salary} \quad \underline{\hspace{2cm}} \\ \times \text{System Time} \quad \underline{\hspace{2cm}} \\ \hline = \text{Actual Cost} \quad \boxed{\hspace{2cm}} \end{array}$$

	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
\$25,000	\$2500	\$5000	\$7500	\$10,000	\$12,500	\$15,000	\$17,500	\$20,000	\$22,500	\$25,000
\$30,000	\$3000	\$6000	\$9000	\$12,000	\$15,000	\$18,000	\$21,000	\$24,000	\$27,000	\$30,000
\$35,000	\$3500	\$7000	\$10,500	\$14,000	\$17,500	\$21,000	\$24,500	\$28,000	\$31,500	\$35,000
\$40,000	\$4000	\$8000	\$12,000	\$16,000	\$20,000	\$24,000	\$28,000	\$32,000	\$36,000	\$40,000
\$45,000	\$4500	\$9000	\$13,500	\$18,000	\$22,500	\$27,000	\$31,500	\$36,000	\$40,500	\$45,000
\$50,000	\$5000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000
\$55,000	\$5500	\$11,000	\$16,500	\$22,000	\$27,500	\$33,000	\$38,500	\$44,000	\$49,500	\$55,000
\$60,000	\$6000	\$12,000	\$18,000	\$24,000	\$30,000	\$36,000	\$42,000	\$48,000	\$54,000	\$60,000
\$65,000	\$6500	\$13,000	\$19,500	\$26,000	\$32,500	\$39,000	\$45,500	\$52,000	\$58,500	\$65,000
\$70,000	\$7000	\$14,000	\$21,000	\$28,000	\$35,000	\$42,000	\$49,000	\$56,000	\$63,000	\$70,000
\$75,000	\$7500	\$15,000	\$22,500	\$30,000	\$37,500	\$45,000	\$52,500	\$60,000	\$67,500	\$75,000
\$80,000	\$8000	\$16,000	\$24,000	\$32,000	\$40,000	\$48,000	\$56,000	\$64,000	\$72,000	\$80,000
\$85,000	\$8500	\$17,000	\$25,500	\$34,000	\$42,500	\$51,000	\$59,500	\$68,000	\$76,500	\$85,000
\$90,000	\$9000	\$18,000	\$27,000	\$36,000	\$45,000	\$54,000	\$63,000	\$72,000	\$81,000	\$90,000
\$95,000	\$9500	\$19,000	\$28,500	\$38,000	\$47,500	\$57,000	\$66,500	\$76,000	\$85,500	\$95,000
\$100,000	\$10,000	\$20,000	\$30,000	\$40,000	\$50,000	\$60,000	\$70,000	\$80,000	\$90,000	\$100,000